

Rachel Ahmad Biondo

Fractional CFO | Compliance Specialist | Business Growth Partner

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EXPERIENCE

SOP.Solutions — *Managing Partner*

June 2019 – PRESENT

SOP.Solutions partners with business owners to develop tailored SOPs that optimize bookkeeping processes, ensuring financial clarity and compliance. We strengthen, restructure, and revitalize organizations through process optimization, high-level financial oversight, and actionable strategies.

- Led financial compliance initiatives, streamlining bookkeeping processes and ensuring 100% regulatory adherence.
- Maintain financials with QuickBooks reporting and customized dashboards.
- Oversee compliance across Accounting, Administration, Human Resources, Marketing, Operations, and Technology.

Lending Hand — *Founder*

January 2010 – Present

Lending Hand partners with clients as a strategic advisor, providing outsourced CFO services to drive financial success.

- Developed and presented business plans and funding strategies, securing capital for hundreds of entrepreneurs.
- Develop customized financial roadmaps, successfully scaling businesses from startup to multimillion-dollar enterprises.
- Implement business infrastructure, including domains, email systems, social media, accounting, and CRM/ERP platforms.

Mortgage Banker

Wells Fargo | Cornerstone Mortgage | Hometrust Mortgage

January 1999 – August 2010

- Promoted to Assistant Vice President and later Market Manager, overseeing branch operations and a team of 25.
- Achieved Branch of the Year (2002, 2003) and President's Club (2006–2008).
- Secured 85% preferred lender status with MHI.

EDUCATION

University of Houston —BBA Entrepreneurship & Management

August 1991 – August 1996

- 1996 Graduate from CEI/WCE.
- Dover Club Scholarship awarded (1994, 1995)
- WCE Mentor Class of 2021, 2023 & 2025

Community Involvement

- Bellaire Little League – Dirt to Diamonds Board Member (Horn Field Project)
- Horn PTO – Volunteer
- Pin Oak Middle School – Volunteer (Charger Fest, Guitar Fes& PTO)
- Bellaire High School – Boosters Board (Football)

PROJECT TYPES

Dental & Medical Offices
Surgery Centers
Clinics & ERs
Medical Spas
Veterinary Clinics
Pet Care Facilities
Insurance Agencies
Law & Attorney Offices
Real Estate Agents & Firms
Restaurants & Bars
Retail & Franchises
Construction & Development
Agricultural Businesses
B2B Publications & Media

SKILLS

Strategic Planning
Operations Management
Financial Projections
Financial Reporting
Budgeting & Cash Flow
Credit/Risk Analysis
Funding Strategies
Investor Relations
Contract Negotiation
Tax Compliance
Business Compliance
SOP Development
Process Improvement
Process Automation
Change Management
ERP & CRM Software
QuickBooks Coaching
Problem Resolution
Team Leadership

Certifications

QuickBooks ProAdvisor (Levels 1 & 2)
QuickBooks Bookkeeping Certification
QuickBooks Payroll Certification

INDUSTRY EXPERIENCE

Project Types

- Healthcare & Medical (Dental & Medical Offices, Surgery Centers, ERs, Medical Spas)
- Veterinary & Pet Care (Pet Grooming & Daycare)
- Retail & Hospitality (Franchises, Restaurants, Bars, Retail Dispensaries)
- Real Estate & Construction (New Construction, Commercial & Residential Development)
- Legal & Financial Services (Law Offices, Insurance Agencies)
- Cannabis Industry (Grow Farms, Dispensaries)
- Media & Publications (B2B Magazines)
- Business & Capital Funding (Entrepreneur Buy-Ins, Equipment & Working Capital Funding)