

Rachel Ahmad Biondo

Social Entrepreneur Offering a Lending Hand to Leaders Wanting to be Well-Funded

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EXPERIENCE

SOP.Solutions — Managing Partner

June 2019 – PRESENT

SOP.Solutions partners with business leaders offering clarity by reviewing and documenting an organization's standard operating procedures. Collectively we reinforce, reorganize, or resuscitate an organization. We make sure companies are compliant by capturing processes and putting a plan in action.

- Maintain up to date financials through QuickBooks reporting and customized dashboards.
- Big picture focus on business disciplines and review for compliance in: Accounting, Administrative, Human Resources, Marketing, Operations & Technology.

Lending Hand — Founder

January 2010 – PRESENT

We are on a mission to engage with our clients as a strategic partner offering outsourced CFO services.

- Developed and presented business plans and promotions to investors resulting in helping hundreds of entrepreneurs attaining funding.
- Actively participate in the step-by-step process of starting and growing a business and coordinate and conduct appropriate training sessions.
- Managed and participated in implementing; domain, email, social media accounts, accounting, and CRM/ERP systems for various industries.

Mortgage Banker

Wells Fargo | Cornerstone Mortgage | Hometrust Mortgage

January 1999 – August 2010

- 2000 Promoted to Assistant Vice President
- 2001 Established the Post Oak location in Uptown Houston
- 2002 & 2003 Branch of the Year
- 2004 Promoted to Market Manager. Underwrote and originated loans while managing a branch of 15 employees.
- 2005 Successfully captured preferred lender status with MHI attaining a 85% capture rate
- 2006, 2007 & 2008 President's Club Member

EDUCATION

University of Houston —BBA Entrepreneurship & Management

August 1991 – August 1996

- 1996 Graduate from CEI/WCE. The #1 Entrepreneurship program in the nation.
- Dover Club Scholarship awarded in 1994 and 1995

ADDITIONAL INFORMATION

Bellaire Little League - Dirt to Diamonds Board Member to Build Horn Field

Horn PTO- Volunteer

Pin Oak Middle School- Volunteer Charger Fest & Guitar Fest

Bellaire High School, Boosters Board Bellaire Football

WCE Mentor Class of 2021

PROJECT TYPES

Dental Offices
Surgery Centers
Medical facilities
Ground-up Facilities
Insurance Agencies
Doggie Daycare
Hot Worx Franchises
Medical Spas
Emergency Rooms
Veterinary Clinics
Law Offices
Construction Companies

SKILLS

Strategic Business Planning
Financial Projections
Budgeting
Cash Flow Optimization
Credit/Risk Analysis
Tax Compliance
ERP & CRM software
Process Automation
Change Management
Interpreting Investor Guidelines
Funding Strategies
QuickBooks Coaching
Problem Resolution